Separate financial statements

31 December 2014





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GENERAL INFORMATION

THE COMPANY

Binh Chanh Construction Investment Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Business Registration Certificate No. 056668 issued by the Department of Planning and Investment of Ho Chi Minh City on 24 December 1999, as amended.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with trading code BCI in accordance with Decision No. 128/QD-SGDHCM issued by the General Director of HOSE on 25 December 2008.

The Company's current principal activities are to develop and trade real estate properties including house, land use rights and infrastructure, to provide construction consulting, site clearance and brokerage on land properties.

The Company's registered head office is located at No. 550, Kinh Duong Vuong Street, An Lac Ward, Binh Tan District, Ho Chi Minh City, Vietnam.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

Mr Nguyen Van Le Chairman
Mr Tran Ngoc Henri Vice Chairman
Mr Tram Be Member
Mr Pham Minh Duc Member
Ms Nguyen Thi Kim Thoa Member

Ms Pham Thi Cam Nhung
Ms Pham Thi Cam Nhung
Ms Trinh Quynh Giao
Mr Hoang Dinh Thang
Member
Ms Trinh Quynh Giao
Member
Mr Hoang Dinh Thang
Member
Mr Nguyen Hoang Thuc
Member
Memb

BOARD OF SUPERVISION

Members of the Board of Supervision during the year and at the date of this report are:

Mr Tran Ngoc Tien Head
Ms Tran Nguyen Ngoc Thien Huong Member

Ms Nguyen Thi Quynh Anh Member appointed on 24 April 2014 Mr Do Van Cuong Member resigned on 24 April 2014

MANAGEMENT

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Members of the Management during the year and at the date of this report are:

Mr Nguyen Thuy Nhan General Director

Ms Truong My Linh Deputy General Director
Ms Nguyen Thi Kim Thoa Deputy General Director

LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr Nguyen Thuy Nhan.

AUDITORS

The auditor of the Company is Ernst & Young Vietnam Limited.

REPORT OF MANAGEMENT

Management of Binh Chanh Construction Investment Joint Stock Company ("the Company") is pleased to present its report and the separate financial statements of the Company for the year ended 31 December 2014.

MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

Management is responsible for the separate financial statements of each financial year which give a true and fair view of the separate financial position of the Company and of the separate results of its operations and its separate cash flows for the year. In preparing those separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying separate financial statements.

STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying separate financial statements give a true and fair view of the separate financial position of the Company as at 31 December 2014 and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and statutory requirements relevant to preparation and presentation of separate financial statements.

The Company prepared and issued the consolidated financial statements of the Company and its subsidiaries ("the Group") for the year ended 31 December 2014 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of consolidated financial statements.

Users of these separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Group as a whole.

CONGERY and behalf of Management:

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Nguyen Thuy Nhan General Director

11 March 2015

ĐẦU TƯ XÂY ĐỰNG BÌNH CHÁNH



Ernst & Young Vietnam Limited 28th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 8 3824 5252 Fax: +84 8 3824 5250 ev.com

Reference: 60933602/16997008

INDEPENDENT AUDITORS' REPORT

To: The Shareholders of Binh Chanh Construction Investment Joint Stock Company

We have audited the accompanying separate financial statements of Binh Chanh Construction Investment Joint Stock Company ("the Company") as prepared on 11 March 2015 and set out on pages 5 to 38, which comprise the separate balance sheet as at 31 December 2014, the separate income statement and separate cash flow statement for the year then ended and the notes thereto.

Management's responsibility

Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of separate financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

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Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

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In our opinion, the separate financial statements give a true and fair view, in all material respects, of the separate financial position of the Company as at 31 December 2014, and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of separate financial statements.

Emphasis of matter

Without qualifying our opinion, we draw attention to Note 2.1 of the separate financial statements. The Company prepared and issued the consolidated financial statements of the Company and its subsidiaries ("the Group") for the year ended 31 December 2014 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of consolidated financial statements. We have audited these consolidated financial statements and our auditors' report dated 11 March 2015 has expressed an unqualified opinion. Users of the accompanying separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Group as a whole.

Ernst & Young Vietnam Limited

Le Thi Tuyeton

Deputy Coneral Director

Audit Practicing Registration Certificate

No. 1575-2013-004-1

CÔNG TY TRÁCH NHIỆM HỮU HẠN ERNST & YOUNG

Doan Thi Thu Thuy

Auditor

Audit Practicing Registration Certificate

No. 1070-2013-004-1

Ho Chi Minh City, Vietnam

11 March 2015

SEPARATE BALANCE SHEET as at 31 December 2014

VND

| Code | AS | SETS | Notes | Ending balance | VNE Beginning balance |
|-------------------|------|--|----------|--------------------------------------|---------------------------------------|
| 100 | Α. | CURRENT ASSETS | | 2,455,054,721,067 | 2,634,609,264,855 |
| | | | | | |
| 110 111 | I. | Cash and cash equivalents 1. Cash | 4 | 82,201,886,893 908,491,593 | 173,675,445,273 10,775,549,973 |
| 112 | | Cash equivalents | | 81,293,395,300 | 162,899,895,300 |
| | | · | | | . , , |
| 120 121 | II. | Short-term investments 1. Short-term investments | | - | 58,600,000,000 |
| 121 | | 1. Short-term investments | | - | 58,600,000,000 |
| 130 | III. | | <u> </u> | 245,552,521,732 | 248,447,941,175 |
| 131 | | Trade receivables | 5 | 215,697,626,403 | 220,092,768,526 |
| 132 135 | | Advances to suppliers Other receivables | 6 | 8,428,331,833 30,779,730,466 | 8,657,744,439 32,345,830,100 |
| 139 | | Provision for doubtful debts | 5, 6 | (9,353,166,970) | (12,648,401,890) |
| | | | · | | , , , , , , |
| 140 141 | IV. | Inventories 1. Inventories | 7 | 2,120,217,509,259 | 2,147,174,452,500 |
| 141 | | 1. Inventories | ' | 2,120,217,509,259 | 2,147,174,452,500 |
| 150 | V. | | | 7,082,803,183 | 6,711,425,907 |
| 152 | | Value-added tax deductible | | 3,968,580,116 | 4,229,579,984 |
| 154 | | Tax and other receivables from the State | | 2,241,270,726 | _ |
| 158 | | Other current assets | | 872,952,341 | 2,481,845,923 |
| 200 | В. | NON-CURRENT ASSETS | | 702,133,197,616 | 622,079,605,653 |
| -00 | | HON GONNENT AGGETG | | 702,100,107,010 | 022,010,000,000 |
| 220 | I. | Fixed assets | | 238,426,249,725 | 242,555,011,650 |
| 221 222 | | Tangible fixed assets Cost | 8 | 27,324,733,093 75,030,189,625 | 31,337,840,425 74,715,214,573 |
| 223 | | Accumulated depreciation | | (47,705,456,532) | (43,377,374,148) |
| 227 | | 2. Intangible assets | 9 | 80,527,133 | 92,193,545 |
| 228 | | Cost | | 1,645,748,781 | 1,560,403,786 |
| 229 | | Accumulated amortisation | | (1,565,221,648) | (1,468,210,241) |
| 230 | | Construction in progress | 10 | 211,020,989,499 | 211,124,977,680 |
| 240 | II. | Investment properties | 11 | 94,400,871,519 | 97,313,281,763 |
| 241 | | 1. Cost | | 150,001,804,114 | 149,900,363,205 |
| 242 | | Accumulated depreciation | | (55,600,932,595) | (52,587,081,442) |
| 250 | III. | Long-term investments | | 368,417,938,506 | 281,265,307,529 |
| 251 | | 1. Investment in subsidiaries | 12.1 | 297,000,000,000 | 207,000,000,000 |
| 252 | | 2. Investments in associates | 12.2 | 81,257,440,060 | 81,257,440,060 |
| 258 | | 3. Other long-term investments | 12.3 | 3,135,455,455 | 4,025,535,894 |
| 259 | | Provision for diminution in value of long-term | | | |
| | | investments | | (12,974,957,009) | (11,017,668,425) |
| 260 | IV | Other long-term assets | | 888,137,866 | 946,004,711 |
| 261 | | Long-term prepaid expenses | | 616,712,251 | 815,735,427 |
| 262 | | 2. Deferred tax assets | 26.3 | 238,499,853 | 97,343,522 |
| 268 | | 3. Other long-term assets | | 32,925,762 | 32,925,762 |
| 270 | то | TAL ASSETS | | 3,157,187,918,683 | 3,256,688,870,508 |

SEPARATE BALANCE SHEET (continued) as at 31 December 2014

VND

| - | | | | | VIND |
|---------------------------------|-----|---|---------------------|--|---|
| Code | RE | SOURCES | Notes | Ending balance | Beginning balance |
| 300 | A. | LIABILITIES | | 1,513,696,343,623 | 1,599,052,168,662 |
| 310 311 312 313 314 | I. | Current liabilities Short-term loans and debts Trade payables Advances from customers Statutory obligations | 14 15 16 | 572,120,206,603 107,009,112,858 69,793,603,596 102,539,000 1,925,605,688 | 745,221,333,390 332,215,172,037 75,154,916,839 116,942,969 4,426,825,611 |
| 315 316 319 323 | | 5. Payables to employees6. Accrued expenses7. Other payables8. Bonus and welfare fund | 17 18 | 10,771,560,889 110,490,322,567 268,180,898,045 3,846,563,960 | 7,080,066,001 134,851,551,489 186,458,271,805 4,917,586,639 |
| 330 333 334 338 | 11. | Non-current liabilities Other long-term liabilities Long-term loans and debts Unearned revenues | 19 20 | 941,576,137,020 9,798,421,793 336,511,634,050 595,266,081,177 | 853,830,835,272 9,874,388,988 182,773,915,000 661,182,531,284 |
| 400 | В. | OWNERS' EQUITY | | 1,643,491,575,060 | 1,657,636,701,846 |
| 410 411 412 417 | I. | Capital 1. Share capital 2. Share premium 3. Investment and development fund | 21.1 21.2 | 1,643,491,575,060 722,670,000,000 610,750,058,000 | 1,657,625,244,703 722,670,000,000 610,750,058,000 142,313,571,835 |
| 418 419 420 | | 4. Financial reserve fund5. Other funds6. Undistributed earnings | | 84,252,267,674 12,332,000,000 66,390,115,032 | 79,468,705,155 12,332,000,000 90,090,909,713 |
| 430 432 | II. | Other fund 1. Subsidised fund | | <i>-</i> - | 11,457,143 11,457,143 |
| 440 | | TAL LIABILITIES AND VNERS' EQUITY | | 3,157,187,918,683 | 3,256,688,870,508 |

OFF BALANCE SHEET ITEM

| ITEM | Ending balance | Beginning balance |
|-----------------------------|----------------|-------------------|
| Bad debts written-off (VND) | 2,469,845,243 | - |

Nguyen Kim Phung Preparer Nguyen Duong An Chief Accountant

BINH CHANN Sen Thuy Nhan Present Director

CÓ PHẨN ĐẦU TƯ XÂY DỰNG SEPARATE INCOME STATEMENT for the year ended 31 December 2014

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| | , | | | | <i>VNE</i> |
|-----------------|--------------|---|-------|-------------------------------------|--------------------------------------|
| Code | ITE | EMS | Notes | Current year | Previous year |
| 01 | 1. | Revenue from sale of goods and rendering of services | 22.1 | 236,248,567,098 | 348,990,456,107 |
| 02 | 2. | Deductions | 22.1 | (46,156,110) | (153,878,240) |
| 10 | 3. | Net revenue from sale of goods and rendering of services | 22.1 | 236,202,410,988 | 348,836,577,867 |
| 11 | 4. | Cost of goods sold and services, rendered | 23 | (122,211,186,210) | (224,081,047,900) |
| 20 | 5. | Gross profit from sale of goods and rendering of services | | 113,991,224,778 | 124,755,529,967 |
| 21 | 6. | Finance income | 22.2 | 13,866,979,854 | 27,125,502,442 |
| 22 23 | 7. | Finance expenses In which: Interest expense | 24 | (11,409,866,611) (7,122,431,812) | (35,549,840,519) (32,609,928,082) |
| 24 | 8. | Selling expenses | | (4,873,903,437) | (11,914,842,236) |
| 25 | 9. | General and administrative expenses | | (46,938,225,300) | (37,927,526,444) |
| 30 | 10. | Operating profit | | 64,636,209,284 | 66,488,823,210 |
| 31 | 11. | Other income | 25 | 1,050,339,219 | 755,873,037 |
| 32 | 12. | Other expenses | 25 | (232,016,947) | (104,036,312) |
| 40 | 13. | Other profit | | 818,322,272 | 651,836,725 |
| 50 | 14. | Profit before tax | | 65,454,531,556 | 67,140,659,935 |
| 51 | 15. | Current corporate income tax expense | 26.2 | - | (1,661,357,962) |
| 52 | 16. | Deferred income tax benefit | 26.3 | 141,156,331 | 24,756,545 |
| 60 | 17. | Net profit after tax | | 65,595,687,887 | 65,504,058,518 |
| | | | | | |

Nguyen Kim Phung Preparer

Nguyen Duong An Chief Accountant

BINH CHANH

W-TP-HO Guyen Thuy Nhan

General Director

CÔNG TY CÓ PHẨN ĐẦU TƯ XÂY DỰNG

11 March 2015

SEPARATE CASH FLOW STATEMENT for the year ended 31 December 2014

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| | | | | VNE |
|----------|---|----------|---|--------------------------------------|
| Code | ITEMS | Notes | Current year | Previous year |
| | I. CASH FLOWS FROM | | | |
| | OPERATING ACTIVITIES | | 05 454 504 550 | 0= 440 0=0 00= |
| 01 | Profit before tax Adjustments for: | | 65,454,531,556 | 67,140,659,935 |
| 02 | Depreciation and amortisation | 8, 9, 11 | 7,438,944,944 | 8,353,378,805 |
| 03 | (Reversal of provisions) | -, -, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 0,000,0.0,000 |
| | provisions | | (1,337,946,336) | 1,967,304,336 |
| 04 | Unrealised foreign exchange | | 4 407 500 050 | |
| 05 | losses Gains from investing activities | . 24 | 1,187,563,650 (12,976,899,415) | 1,053,131,807 (27,130,420,676) |
| 06 | Interest expense | 24 | 7,122,431,812 | 32,609,928,082 |
| | or or prince | | 1,122,101,012 | 02,000,020,002 |
| 08 | Operating profit before changes in | | | |
| | working capital | | 66,888,626,211 | 83,993,982,289 |
| 09 | Decrease (increase) in receivables | | 3,821,613,931 | (47,337,453,920) |
| 10 | Decrease in inventories | | 62,468,138,628 | 118,108,637,817 |
| 11 | Decrease in payables | | (74,056,127,270) | (116,918,616,212) |
| 12 | Decrease (increase) in prepaid | | | |
| 40 | expenses | | 199,023,176 | (662,391,647) |
| 13 14 | Interest paid Corporate income tax paid | 26.2 | (56,625,558,367) (1,930,155,994) | (57,034,446,377) (61,188,732,915) |
| 16 | Other cash outflows from | 20.2 | (1,930,133,994) | (01,100,732,913) |
| | operating activities | | (8,533,380,209) | (6,944,489,949) |
| 20 | Net cash flows used in operating | | | |
| | activities | | (7,767,819,894) | (87,983,510,914) |
| | II. CASH FLOWS FROM | | | |
| | INVESTING ACTIVITIES | | | |
| 21 | Purchases and construction of | | | |
| | fixed assets | | (397,772,775) | (332,423,763) |
| 22 | Proceeds from disposals of | | | 00 500 000 |
| 23 | fixed assets Receipt (payments) for bank | | - | 23,500,000 |
| 20 | term deposits | | 58,600,000,000 | (58,600,000,000) |
| 25 | Payments for investments in | | , , , | , , , , , , |
| | other entities | | (20,000,000,000) | (1,000,000,000) |
| 27 | Interest and dividends received | | 15,254,669,168 | 27,675,168,388 |
| 30 | Net cash flows from (used in) | | | |
| | investing activities | | 53,456,896,393 | (32,233,755,375) |
| | III. OAGU EL GWG EBGT | | | , |
| | III. CASH FLOWS FROM | | | |
| 33 | FINANCING ACTIVITIES Drawdown of borrowings | | 353,136,563,895 | 60,029,144,862 |
| 34 | Repayment of borrowings | | (425,792,467,674) | (32,562,288,732) |
| 36 | Dividends paid | 21.2 | (64,506,731,100) | (69,625,225,800) |
| | | | · | , |
| 40 | Net cash flows used in financing activities | | /137 162 634 970\ | (42 450 260 670) |
| | activities | | (137,162,634,879) | (42,158,369,670) |
| <u> </u> | | | | |

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SEPARATE CASH FLOW STATEMENT (continued) for the year ended 31 December 2014

VND

| Code | ITEMS | Notes | Current year | Previous year |
|------|--|-------|------------------|-------------------|
| 50 | Net decrease in cash and cash equivalents | | (91,473,558,380) | (162,375,635,959) |
| 60 | Cash and cash equivalents at beginning of year | - | 173,675,445,273 | 336,051,081,232 |
| 70 | Cash and cash equivalents at end of year | 4 | 82,201,886,893 | 173,675,445,273 |

Nguyen Kim Phung Preparer Nguyen Duong An Chief Accountant CÔNG TY CÓ PHÁN ĐẦU TƯ XẢY ĐỰNG ĐẦU TƯ XẢY ĐỰNG

> Nowen Thuy Nhan General Director

11 March 2015

1. CORPORATE INFORMATION

Binh Chanh Construction Investment Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Business Registration Certificate No. 056668 issued by the Department of Planning and Investment of Ho Chi Minh City on 24 December 1999, as amended.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with trading code BCI in accordance with Decision No. 128/QD-SGDHCM issued by the General Director of HOSE on 25 December 2008.

The Company's current principal activities are to develop and trade real estate properties including house, land use rights and infrastructure, to provide construction consulting, site clearance and brokerage on land properties.

The Company's registered head office is located at No. 550 Kinh Duong Vuong Street, An Lac Ward, Binh Tan District, Ho Chi Minh City, Vietnam.

The number of the Company's employees as at 31 December 2014 was 142 (31 December 2013: 145).

2. BASIS OF PREPARATION

2.1 Accounting standards and system

The separate financial statements of the Company, expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards ("VAS") issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying separate balance sheet, separate income statement, separate cash flow statement and related notes, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the separate financial position and separate results of operations and separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

The Company prepared and issued the consolidated financial statements of the Company and its subsidiaries ("the Group") for the year ended 31 December 2014 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of consolidated financial statements.

Users of these separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Group as a whole.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

2. BASIS OF PREPARATION (continued)

2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the Journal Ledger system.

2.3 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

2.4 Accounting currency

The separate financial statements are prepared in VND which is also the Company's accounting currency.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly-liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.2 Inventories

Inventory properties, comprising mainly real estate properties, acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value.

Cost includes:

- Land use rights;
- Construction and development cost; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes and other related costs.

Non-refundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when paid.

Net realizable value is the estimated selling price in the ordinary course of the business, based on market prices at the balance sheet date and discounted for the time value of money (if material), less costs to completion and the estimated costs of sale.

The cost of inventory recognized in the separate income statement on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

3.3 Receivables

Receivables are presented in the separate financial statements at the carrying amounts due from customers and other debtors, after the provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the separate income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.4 Fixed assets

Fixed assets are stated at cost less accumulated depreciation/amortisation.

The cost of a fixed asset comprises its purchase price and any directly attributable costs of bringing the fixed asset to working condition for its intended use. Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the separate income statement as incurred.

When fixed assets are sold or retired, their costs and accumulated depreciation/amortisation are removed from the separate balance sheet and any gain or loss resulting from their disposal is included in the separate income statement.

3.5 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures10-20 yearsMachinery and equipment3-10 yearsMotor vehicles6-10 yearsOffice equipment3-7 yearsISO certificate and computer software3-10 years

3.6 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

Depreciation of investment properties is calculated on a straight-line basis over the estimated useful life of each asset as follows:

Factory buildings 25 – 46 years Infrastructure 25 – 46 years

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the separate income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.7 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

Where the Company is the lessee

Rentals under operating leases are charged to the separate income statement on a straight-line basis over lease term.

Where the Company is the lessor

Assets subject to operating leases are included as the Company's investment properties in the separate balance sheet. Initial direct costs incurred in negotiating an operating lease are recognised in the separate income statement as incurred.

Lease income is recognised in the separate income statement on a straight-line basis over the lease term.

3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

3.9 Prepaid expenses

Prepaid expenses are reported as long-term prepaid expenses on the separate balance sheet and amortised over the year for which the amounts are paid or the year in which economic benefits are generated in relation to these expenses.

3.10 Investments in subsidiaries

Investments in subsidiaries over which the Company has control are carried at cost. Distributions from accumulated net profits of the subsidiaries arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

3.11 Investments in associates

Investments in associates over which the Company has significant influence are accounted for under the cost method of accounting.

Distributions from the accumulated net profits of the associates arising subsequent to the date of acquisition by the Company are recognized as income in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

3.12 Investments in securities and other investments

Investments in securities and other investments are stated at their acquisition costs.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.13 Provision for diminution in value of investments

Provision is made for any diminution in value of the investments at the balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases and decreases to the provision balance are recorded as finance expense in the separate income statement.

3.14 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

3.15 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting year for all employees who have been being in service up to 31 December 2008 at the rate of one-half of the average monthly salary for each year of service up 31 December 2008 in accordance with the Labour Code, the Law on Social Insurance and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting year following the average monthly salary of the 6-month period up to the reporting date. Any increase to the accrued amount will be taken to the separate income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

3.16 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency of VND are recorded at the exchange rates ruling at the date of the transaction. At the end of the year, monetary assets and liabilities denominated in foreign currencies are translated at buying exchange rate announced by the commercial bank where the Company maintains bank accounts at the balance sheet date. All realised and unrealised foreign exchange differences are taken to the separate income statement.

3.17 Appropriation of net profit

1

Net profit after tax (excluding unrealised exchange gains as at the balance sheet date) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.



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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued) 3.

Appropriation of net profit (continued) 3.17

The Company maintains the following reserve funds which are appropriated from the Company's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting:

Financial reserve fund

This fund is set aside to protect the Company's normal operations from business risks or losses, or to prepare for unforeseen losses or damages for objective reasons and force majeure, such as fire, economic and financial turmoil of the country or elsewhere.

Investment and development fund

This fund is set aside for use in the Company's expansion of its operation or in-depth investments.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a 1833.6 liability on the balance sheet.

Other fund

This fund is set aside for future use in case the Company will need to increase its shalled. capital.

3.18 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of completed property

A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognized only when all the significant conditions are satisfied.

Rental income

Rental income arising from operating leases is recorded to the separate income statement and accounted for on a straight-line basis over the lease term.

Rendering of services

Revenues are recognised upon completion of the services provided.

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividend

Income is recognised when the Company's entitlement as an investor to receive the dividend is established.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.19 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred income tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either to settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.20 Financial instruments

Financial instruments - initial recognition and presentation

Financial assets

Financial assets within the scope of Circular No. 210/2009/TT-BTC dated 6 November 2009 issued by the Ministry of Finance providing guidance for the adoption in Vietnam of the International Financial Reporting Standards on presentation and disclosures of financial instruments ("Circular 210") are classified, for disclosures in the notes to the separate financial statements, as financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables or available-for-sale financial assets as appropriate. The Company determines the classification of its financial assets at initial recognition.

All financial assets are recognised initially at cost.

The Company's financial assets include cash and short-term deposits, trade and other receivables, quoted and unquoted financial instruments.

Financial liabilities

Financial liabilities within the scope of Circular 210 are classified, for disclosures in the notes to the separate financial statements, as financial liabilities at fair value through profit or loss or financial liabilities measured at amortised cost as appropriate. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at cost.

The Company's financial liabilities include trade and other payables, loans and borrowings.

Subsequent re-measurement

There is currently no guidance in Circular 210 in relation to subsequent re-measurement of financial instruments. Accordingly, the financial instruments are subsequently re-measured at cost.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the separate balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

4. CASH AND CASH EQUIVALENTS

| | | VND |
|------------------|----------------|-------------------|
| | Ending balance | Beginning balance |
| Cash on hand | 44,829,365 | 49,770,366 |
| Cash in banks | 863,662,228 | 10,725,779,607 |
| Cash equivalents | 81,293,395,300 | 162,899,895,300 |
| TOTAL | 82,201,886,893 | 173,675,445,273 |

Cash equivalents represent short-term bank deposits with original maturities of less than three months and earn interest at the rate ranging from 4% to 5.3% per annum.

5. TRADE RECEIVABLES

| | | VND |
|------------------------------|-----------------|-------------------|
| | Ending balance | Beginning balance |
| Related parties (Note 28) | 4,942,958,500 | - |
| Third parties | 210,754,667,903 | 220,092,768,526 |
| TOTAL | 215,697,626,403 | 220,092,768,526 |
| Provision for doubtful debts | (1,567,166,970) | (3,765,554,890) |
| NET | 214,130,459,433 | 216,327,213,636 |

6. OTHER RECEIVABLES

| | | VND |
|--------------------------------------|-----------------|-------------------|
| | Ending balance | Beginning balance |
| Advances for development of projects | 12,091,209,582 | 11,634,813,505 |
| Provisional corporate income tax (*) | 8,823,804,698 | 9,433,778,540 |
| Late payment interest charges | 8,794,268,760 | 8,794,268,760 |
| Interest income | 653,159,904 | 2,030,586,186 |
| Others | 417,287,522 | 452,383,109 |
| TOTAL | 30,779,730,466 | 32,345,830,100 |
| Provision for doubtful debts | (7,786,000,000) | (8,882,847,000) |
| NET | 22,993,730,466 | 23,462,983,100 |

(*) In accordance with Circular No. 78/2014/TT-BTC issued by the Ministry of Finance on 18 June 2014 which provides guidelines for implementation of the Law on Corporate Income Tax ("CIT"), the Company is entitled to provisionally pay tax at the rate of 1% on cash collections from its customers pending the appropriate recognition of sales and cost of sales from those transactions.

7. INVENTORIES

| | | VND |
|---|-------------------|-------------------|
| | Ending balance | Beginning balance |
| Real estate properties in progress (*) | 2,107,122,307,749 | 2,131,444,268,652 |
| Real estate properties available for sale | 12,715,218,796 | 15,426,018,796 |
| Raw materials | 379,982,714 | 304,165,052 |
| TOTAL | 2,120,217,509,259 | 2,147,174,452,500 |

(*) This represents development and construction costs of the on-going residential area projects. Parts of these projects were pledged to obtain loans from banks (Note 19).

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

8. TANGIBLE FIXED ASSETS

| | Buildings and structures | Machinery and equipment | Motor vehicles | Office equipment | VND Total |
|--|------------------------------------|-------------------------------------|------------------------------------|------------------------------|-------------------------------------|
| | | | | | |
| Beginning balance New purchase | 24,220,961,187 | 37,852,472,674 106,614,000 | 10,520,713,433 | 2,121,067,279 | 74,715,214,573 106,614,000 |
| Fransier from construction in progress | 208,361,052 | 1 | 1 | 1 | 208,361,052 |
| Ending balance | 24,429,322,239 | 37,959,086,674 | 10,520,713,433 | 2,121,067,279 | 75,030,189,625 |
| In which: Fully depreciated | 15,575,635,799 | 4,351,765,953 | 3,085,866,422 | 2,121,067,279 | 25,134,335,453 |
| Accumulated depreciation: | | | | | |
| Beginning balance Depreciation for the year | (7,465,276,313) (1,147,811,953) | (26,218,994,197) (2,058,778,420) | (7,662,100,777) (1,031,427,593) | (2,031,002,861) (90,064,418) | (43,377,374,148) (4,328,082,384) |
| Ending balance | (8,613,088,266) | (28,277,772,617) | (8,693,528,370) | (2,121,067,279) | (47,705,456,532) |
| Net carrying amount: | | | | | |
| Beginning balance | 16,755,684,874 | 11,633,478,477 | 2,858,612,656 | 90,064,418 | 31,337,840,425 |
| Ending balance | 15,816,233,973 | 9,681,314,057 | 1,827,185,063 | ŀ | 27,324,733,093 |

9. INTANGIBLE ASSETS

10.

| | | | VND |
|--|--------------------|---------------------------------|---------------------------------|
| | ISO certificate | Computer software | Total |
| Cost: | | | |
| Beginning balance Transfer from construction | 331,744,151 | 1,228,659,635 | 1,560,403,786 |
| in progress | <u> </u> | 85,344,995 | 85,344,995 |
| Ending balance | 331,744,151 | 1,314,004,630 | 1,645,748,781 |
| In which: Fully amortised | 331,744,151 | 1,228,659,635 | 1,560,403,786 |
| Accumulated amortisation: | | | |
| Beginning balance Amortisation for the year | (331,744,151) | (1,136,466,090) (97,011,407) | (1,468,210,241) (97,011,407) |
| Ending balance | (331,744,151) | (1,233,477,497) | (1,565,221,648) |
| Net carrying amount: | | | |
| Beginning balance | _ | 92,193,545 | 92,193,545 |
| Ending balance | - | 80,527,133 | 80,527,133 |
| CONSTRUCTION IN PROGRES | s | | |
| | | | VND |
| | | Ending balance | Beginning balance |
| Le Minh Xuan Industrial Park | | 210,738,596,773 | 210,638,080,203 |
| Others | | 282,392,726 | 486,897,477 |
| TOTAL | | 211,020,989,499 | 211,124,977,680 |

11. INVESTMENT PROPERTIES

| | | | VND |
|---------------------------|-----------------|------------------|------------------|
| | Factories | Infrastructure | Total |
| | | | |
| Cost: | | | |
| Beginning balance | 7,146,210,413 | 142,754,152,792 | 149,900,363,205 |
| Additions | | 101,440,909 | 101,440,909 |
| Ending balance | 7,146,210,413 | 142,855,593,701 | 150,001,804,114 |
| Accumulated depreciation: | | | |
| Beginning balance | (5,631,975,208) | (46,955,106,234) | (52,587,081,442) |
| Depreciation for the year | (126,186,268) | (2,887,664,885) | (3,013,851,153) |
| Ending balance | (5,758,161,476) | (49,842,771,119) | (55,600,932,595) |
| Net carrying amount: | | | |
| Beginning balance | 1,514,235,205 | 95,799,046,558 | 97,313,281,763 |
| Ending balance | 1,388,048,937 | 93,012,822,582 | 94,400,871,519 |

The fair value of the investment property as at 31 December 2014 had not yet been formally assessed and determined, but the management believed that it was much higher than the property's carrying value considering that the investment property (an industrial park) has been almost fully rented out as at balance sheet date.

12. LONG-TERM INVESTMENTS

12.1 Investment in subsidiaries

| | Ending balar | nce | Beginning balance | |
|---|------------------|---------------|-------------------|---------------|
| | VND | % of interest | VND | % of interest |
| BCI Corporation BCCI Development | 286,000,000,000 | 97 | 206,000,000,000 | 69 |
| Investment Company Limited | 11,000,000,000 | 100 | 1,000,000,000 | 100 |
| TOTAL | 297,000,000,000 | | 207,000,000,000 | |
| Provision for diminution in value long-term investments | (11,959,631,554) | | (9,025,052,531) | |
| NET | 285,040,368,446 | | 197,974,947,469 | |

BCI Corporation ("BCI"), a joint stock company, was established in accordance with Business Registration Certificate No. 4103009299 issued by the DPI of Ho Chi Minh City on 31 January 2008, as amended. BCI's registered office is located at 510 Kinh Duong Vuong Street, An Lac A Ward, Binh Tan District, Ho Chi Minh City, Vietnam. BCI's principal activities are to invest and trade real estates.

12. LONG-TERM INVESTMENTS (continued)

12.1 Investment in subsidiaries (continued)

BCCI Development Investment Company Limited ("DVI"), a limited liability company with one member, was established in accordance with Business Registration Certificate No. 0312212779 issued by the DPI of Ho Chi Minh City on 1 April 2013, as amended. DVI's registered office is located at 550 Kinh Duong Vuong Street, An Lac Ward, Binh Tan District, Ho Chi Minh City, Vietnam. DVI's principal activities are to trade real estate properties and farming.

12.2 Investments in associates

| | Ending balance | | Beginning balance | |
|--|----------------|--|---|----------------|
| | | | VND | % of interest |
| Saigon Asia Investment and Realty Corporation Espace Big C An Lac Green Buildings Company Limited | | | 4,000,000,000 57,197,127,688 20,060,312,372 | 50 20 20 |
| TOTAL | 81,257,440,060 | | 81,257,440,060 | |

Saigon Asia Investment and Realty Corporation ("Saigon Asia Real Estate") is a joint stock company established in accordance with Business Registration Certificate No. 4103007346 issued by the DPI of Ho Chi Minh City on 19 July 2007, as amended. Saigon Asia Real Estate's registered office is located at No. 115 Nguyen Cong Tru Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam. Saigon Asia Real Estate's principal activities are to invest and trade real estate properties.

Espace Big C An Lac ("Big C") is a limited liability company with two or more members established in accordance with Investment Licence No. 2013/GP issued by the Ministry of Planning and Investment on 16 December 1997, as amended. Big C's registered office is located at No. 1231 National Road 1A, Quarter 5, Binh Tri Dong Ward, Binh Tan District, Ho Chi Minh City, Vietnam. Big C's principal activity is to develop and operate supermarket chains with retail and wholesale shops, warehouses and processing workshops.

Green Buildings Company Limited ("GB") is a limited liability company with two or more members established in accordance with Investment Certificate No. 411022000448 dated 14 August 2010 issued by the Ho Chi Minh City People's Committee. GB's registered office is located at No. 1231 National Road 1A, Quarter 5, Binh Tri Dong Ward, Binh Tan District, Ho Chi Minh City, Vietnam. GB's principal activity is to develop an apartment project for sale named Green Building in Ho Chi Minh City.

12. LONG-TERM INVESTMENTS (continued)

12.3 Other long-term investments

| | | | | VND |
|--|--------------|------------------------------|----------|------------------------------|
| | Endin | g balance | Begin | ning balance |
| | Quantity | Value | Quantity | Value |
| Investment in securities - Thu Duc Housing Development | | | | |
| Corporation ("TDH") - Ho Chi Minh City Development Joint Stock | 15,300 ·- | 1,312,145,455 | 15,300 | 1,312,145,455 |
| Bank ("HDB") Other long-term investments | 12,331 | 123,310,000 1,700,000,000 | 12,331 | 123,310,000 2,590,080,439 |
| TOTAL | | 3,135,455,455 | | 4,025,535,894 |
| Provision for long-term investments | - | (1,015,325,455) | | (1,992,615,894) |
| NET AMOUNT | - | 2,120,130,000 | | 2,032,920,000 |

13. CAPITALISED BORROWING COST

During the year, the Company capitalized interest expenses of VND 35,472,195,387 (for the year ended 31 December 2013: VND 20,563,973,062). These interest costs were relating to borrowings to finance the construction and development of Phong Phu 4 Residential project, Binh Hung 11A Residential project and An Lac Plaza Complex project.

14. SHORT-TERM LOANS AND DEBTS

| TOTAL | 107,009,112,858 | 332,215,172,037 |
|--|-----------------|-------------------|
| (Note 19) | 89,243,800,000 | 332,215,172,037 |
| Short-term loan Current portion of long-term loans and debts | 17,765,312,858 | - |
| | Ending balance | Beginning balance |
| | | VND |

Details of the short-term loan from bank are as follows:

| Bank | Ending balance | Principal repayment term | Purpose | Interest rate | Description of collateral |
|------|----------------|--------------------------------|---------|------------------|---------------------------|
| | VND | | | | |

Vietnam Prosperity Joint Stock Commercial Bank - Ho Chi Minh Branch

| Loan agreement | 17,765,312,858 | From 23 | To finance | Fund | Unsecured |
|----------------|----------------|------------|------------|-----------|-----------|
| No. | | March 2015 | working | transfer | |
| 014/2014/HDTD/ | | to 30 June | capital | pricing | |
| CMB-HCM | | 2015 | · | plus 2% | |
| dated 17 | | | | per annum | |
| January 2014 | | | | - | |

15. TRADE PAYABLES

| 15. | IRADE PATABLES | | |
|-----|---|----------------------------------|----------------------------------|
| | | | VND |
| | | Ending balance | Beginning balance |
| | A related party (Note 28) | 1,832,997,566 | - |
| | Third parties | 67,960,606,030 | 75,154,916,839 |
| | TOTAL | 69,793,603,596 | 75,154,916,839 |
| 16. | STATUTORY OBLIGATIONS | | |
| | • | | VND |
| | | Ending balance | Beginning balance |
| | Value-added tax | 1,318,636,477 | 3,654,520,205 |
| | Personal income tax | 541,032,405 | 423,408,368 |
| | Natural resource tax Corporate income tax | 65,936,806 | 50,037,928 298,859,110 |
| | TOTAL | 1,925,605,688 | 4,426,825,611 |
| 4= | 40001155 57551050 | | |
| 17. | ACCRUED EXPENSES | | |
| | | | VND |
| | · | Ending balance | Beginning balance |
| | Project costs | 107,653,717,390 | 118,014,187,267 |
| | Loan interest | 2,728,423,359 | 16,710,091,495 |
| | Others | 108,181,818 | 127,272,727 |
| | TOTAL | 110,490,322,567 | 134,851,551,489 |
| 18. | OTHER PAYABLES | | |
| | | | |
| | | For eller on the Leanner | VND |
| | | Ending balance | Beginning balance |
| | Due to related party (Note 28) | 49,200,000,000 | - |
| | Land compensation payables (*) | 84,569,677,499 | 84,569,677,499 |
| | Dividend payables Others | 73,525,644,600 60,885,575,946 | 65,765,375,700 36,123,218,606 |
| | TOTAL | 268,180,898,045 | 186,458,271,805 |
| | | , , , - • | |

^(*) This represents land compensation payable to owners of raw land that the Company is going to develop as Hamlet 2 Tan Tao Residential Project. This payable will be subsequently paid out in the form of developed land lots from the said project.

Vuong project.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

19. LONG-TERM LOANS AND DEBTS

| | | VND |
|--|-----------------|-------------------|
| | Ending balance | Beginning balance |
| Loans from banks (i) | 333,899,719,050 | 122,600,935,687 |
| Loans from other entities (ii) Debt from Department of Finance | 4,331,915,000 | 6,051,915,000 |
| Ho Chi Minh City (iii) | 87,523,800,000 | 86,336,236,350 |
| Bonds issued | _ | 300,000,000,000 |
| TOTAL | 425,755,434,050 | 514,989,087,037 |
| In which: | | |
| Current portion (Note 14) | 89,243,800,000 | 332,215,172,037 |
| Non-current portion | 336,511,634,050 | 182,773,915,000 |

(i) Details of the long-term loans from banks are as follows:

| | | Principal . | | | |
|-------|-----------------|-------------|---------|----------|----------------|
| | re _i | payment | | Interest | Description of |
| Banks | Ending balance | tem | Purpose | rate | collateral |
| | VND | | | | |

Military Commercial Joint Stock Bank - Cho Lon Branch

| Loan agreement No. 89.14.701.479633. TDTH dated 26 June 2014 | 131,932,448,535 | From 5 April 2016 to 1 July 2019 | An Lac Plaza Complex project | deposit interest | • |
|---|-----------------|---|---|---|---|
| Loan agreement No. 90.14.701.479633. TDTH dated 26 June 2014 | 150,000,000,000 | From 5 April 2016 to 1 July 2019 | Binh Hung 11A residential project and Hamlet 2 Tan Tao Residential project | Savings deposit interest plus 3.5% per annum. | • |

Saigon Thuong Tin Commercial Joint Stock Bank - Binh Tan Transaction office

| Loan agreement No. LD1424800048 dated 5 September 2014 | 51,967,270,515 | From 5 September 2016 to 5 September 2019 | Phong Phu 4 Residential project | Savings deposit interest plus 3.2% per annum | Land use rights of 20,996 m ² at Phong Phu Ward, Binh Tan District belonging to Phong Phu 4 Residential project |
|--|----------------|---|---------------------------------------|--|--|
| | | | | | project |

TOTAL

333,899,719,050

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

19. LONG-TERM LOANS AND DEBTS (continued)

(ii) Details of the long-term loan from other entity are as follows:

2,611,915,000

| Details of the long- | -term loan from o | tner entity ar | e as tollows: | | |
|--|-----------------------|---|---|--------------------|--|
| Name of entity | Ending balance VND | Principal repayment terms | Purpose | Interest rate | Description of collateral |
| Ho Chi Minh City Fi | inance and Invest | ment State O | wned Compa | ny | |
| Loan agreement No. 17/2010/ HDTD-QDT-TD dated 27 May 2010 In which: | 4,331,915,000 | From 15 March 2015 to 15 June 2017 | Wastewater treatment project in Le Minh Xuan Industrial Park | 10.8% per annum | Land use right of 4,086.1 m ² No.BB971671 at An Lac Ward, Binh Tan District, Ho Chi Minh City belonging to BCCI apartment project |
| Current portion | 1,720,000,000 | | | | |
| TOTAL | 4,331,915,000 | | | | |
| In which: Current portion Non-current | 1,720,000,000 | | | | |

(iii) This is a debt from the Department of Finance Ho Chi Minh City relating to land rental amounting to US\$ 4,095,000 which was used as the Company's capital contribution when its affiliate, Big C An Lac was established. This is in accordance with the Land Lease Contract No. 6063/HD-GTD dated 30 October 1998 with the Department of Land and Housing of Ho Chi Minh City. This is a non-interest bearing debt that matured on 16 December 2010 but remained unpaid at the balance sheet date.

20. UNEARNED REVENUES

portion

| | Ending balance | VND Beginning balance |
|---|-----------------|--------------------------|
| Advances received for transfer of land lots, houses (*) Advances received for land leases of Le | 383,068,735,882 | 443,152,815,148 |
| Minh Xuan Industrial Park | 212,197,345,295 | 218,029,716,136 |
| TOTAL | 595,266,081,177 | 661,182,531,284 |

(*) This represents advances from customers who buy land lots and houses for which the Company has issued the corresponding invoices.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

21. OWNERS' EQUITY

21.1 Movements in owners' equity

| | | | | | | | NND |
|--|--|---------------------------------|---------------------------------------|---------------------------|---------------------|--|-----------------------------------|
| | Share capital | Share premium | Investment and development fund | Financial reserve fund | Other funds | Undistributed earnings | Total |
| Previous year | | | | | | | |
| Beginning balance Net profit for | 722,670,000,000 | 610,750,058,000 | 136,210,275,252 | 73,365,408,572 | 12,332,000,000 | 175,891,901,309 | 175,891,901,309 1,731,219,643,133 |
| the year | • | ı | 1 | • | • | 65,504,058,518 | 65,504,058,518 |
| net profit | • | • | 6,103,296,583 | 6,103,296,583 | | (12,206,593,166) | 1 |
| and welfare fund | • | 1 | 1 | • | 1 | (9,017,856,948) | (9,017,856,948) |
| declared | 1 | • | | 1 | | (130,080,600,000) | (130,080,600,000) |
| Ending balance | 722,670,000,000 | 610,750,058,000 | 142,313,571,835 | 79,468,705,155 | 12,332,000,000 | 90,090,909,713 | 1,657,625,244,703 |
| Current year | | | | | | | |
| Beginning balance Net profit for | 722,670,000,000 | 722,670,000,000 610,750,058,000 | 142,313,571,835 | 79,468,705,155 | 12,332,000,000 | 90,090,909,713 | 90,090,909,713 1,657,625,244,703 |
| the year | • | ı | 1 | ı | • | 65,595,687,887 | 65,595,687,887 |
| net profit Transfer to | • | • | 4,783,562,519 | 4,783,562,519 | • | (9,567,125,038) | 1 |
| bonus and welfare fund | . • | ı | • | ı | ı | (7,462,357,530) | (7,462,357,530) |
| declared | 1 | 1 | 1 | 1 | • | (72,267,000,000) | (72,267,000,000) |
| Ending balance | 722,670,000,000 | 610,750,058,000 | 147,097,134,354 | 84,252,267,674 | 12,332,000,000 | 66,390,115,032 | 1,643,491,575,060 |
| During the year, the | During the year, the Company appropriated investment and | iated investment and | | and financial reser | ve fund from its un | development fund and financial reserve fund from its undistributed earnings in accordance with | in accordance with |

During the year, the Company appropriated investment and development fund and financial reserve fund from its undistributed earnings in accordance with Shareholders Meeting Minutes dated 24 April 2014.

21. OWNERS' EQUITY (continued)

21.2 Capital transactions with owners and distribution of dividends

| | Current year | VND Previous year |
|-------------------------------|------------------|----------------------|
| Contributed share capital | | |
| Beginning and ending balances | 722,670,000,000 | 722,670,000,000 |
| Dividends declared | (72,267,000,000) | (130,080,600,000) |
| Dividends paid | (64,506,731,100) | (69,625,225,800) |

21.3 Shares - ordinary shares

| | Endir | ng balance | Beginnii | ng balance |
|---|------------|-----------------|------------|-----------------|
| | Quantity | Amount | Quantity | Amount |
| | | VND | | VND |
| Shares authorised to be issued | 72,267,000 | 722,670,000,000 | 72,267,000 | 722,670,000,000 |
| Shares issued and fully paid Ordinary shares | 72,267,000 | 722,670,000,000 | 72,267,000 | 722,670,000,000 |
| Shares in circulation Ordinary shares | 72,267,000 | 722,670,000,000 | 72,267,000 | 722,670,000,000 |

22. REVENUES

22.1 Revenue from sale of goods and rendering of services

| | | VND |
|--|-----------------|-----------------|
| | Current year | Previous year |
| Gross revenue | 236,248,567,098 | 348,990,456,107 |
| Of which: | | |
| Sale of residential land properties | 156,752,195,418 | 276,731,561,225 |
| Rendering of services | 59,582,904,203 | 53,579,262,040 |
| Operating lease of land | 11,702,453,997 | 11,576,616,950 |
| Operating lease of factory and warehouse | 8,211,013,480 | 7,103,015,892 |
| Less | (46,156,110) | (153,878,240) |
| Sales allowances | (46,156,110) | (153,878,240) |
| Net revenue | 236,202,410,988 | 348,836,577,867 |
| Of which: | | |
| Sale of residential land properties | 156,752,195,418 | 276,731,561,225 |
| Rendering of services | 59,536,748,093 | 53,425,383,800 |
| Operating lease of land | 11,702,453,997 | 11,576,616,950 |
| Operating lease of factory and warehouse | 8,211,013,480 | 7,103,015,892 |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

22. REVENUES (continued)

22.2 Finance income

| | Current year | VND Previous year |
|-------------------------------------|--------------------------------|---------------------------------|
| Dividends earned Interest income | 7,607,315,850 6,259,664,004 | 8,311,349,346 18,814,153,096 |
| TOTAL | 13,866,979,854 | 27,125,502,442 |
| •• | | |

23. COST OF GOODS SOLD AND SERVICES RENDERED

| | Current year | Previous year |
|--|--|---|
| Cost of residential land properties sold Cost of service rendered Cost of operating lease of land Cost of operating lease of factory and warehouse | 87,913,978,449 30,370,618,868 3,295,395,167 631,193,726 | 191,264,855,805 29,483,546,325 2,814,522,379 518,123,391 |
| TOTAL | 122,211,186,210 | 224,081,047,900 |

24. FINANCE EXPENSES

| Previous year |
|---------------|
| ,609,928,082 |
| ,886,780,630 |
| ,053,131,807 |
| - |
| - |
| ,549,840,519 |
| |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

25. OTHER INCOME AND EXPENSES

| | | VND |
|--|---------------|---------------|
| | Current year | Previous year |
| Other income | 1,050,339,219 | 755,873,037 |
| Penalty for cancelation of contracts | 659,848,450 | 540,997,961 |
| Proceeds from disposal of fixed assets | - | 23,500,000 |
| Others | 390,490,769 | 191,375,076 |
| Other expenses | (232,016,947) | (104,036,312) |
| Others | (232,016,947) | (104,036,312) |
| NET | 818,322,272 | 651,836,725 |

26. CORPORATE INCOME TAX

The Company has the obligation to pay corporate income tax ("CIT") at the rate of 22% (2013: 25%) of taxable profits.

The Company's tax returns are subject to examination by the tax authorities. As the application of tax laws and regulations are susceptible to varying interpretations, amounts reported in the separate financial statements could change at a later date upon final determination by the tax authorities.

26.1 CIT expense

| TOTAL | (141,156,331) | 1,636,601,417 |
|---|---------------|-------------------------------|
| Current tax expense Deferred tax income | (141,156,331) | 1,661,357,962 (24,756,545) |
| | Current year | VND Previous year |

26.2 Current tax

The current tax payable is based on taxable profit for the current year. The taxable profit of the Company for the year differs from the profit as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted at the balance sheet date.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

26. CORPORATE INCOME TAX (continued)

26.2 Current tax (continued)

A reconciliation between profit before tax and estimated taxable profit is presented below:

| | | | | AND |
|---|--|--|--|--|
| | | Current year | | Previous year |
| | Real estate activities | Other activities | Total | |
| Profit before tax | 39,900,903,402 | 25,553,628,154 | 65,454,531,556 | 67,140,659,935 |
| Adjustments to increase (decrease) accounting profit: Non-deductible expenses | 1,053,801,121 | • | 1,053,801,121 | 1,274,585,748 |
| Dividend earned Change in accruals for severance pay | - (418,511,292) | (7,607,315,850) | (7,607,315,850) (418,511,292) | (8,311,349,346) (296,577,333) |
| Accrued interest income | 1 | 1,060,130,977 | 1,060,130,977 | 448,699,982 |
| Adjusted net profit before tax loss carried forward Tax loss carried forward | 40,536,193,231 (40,536,193,231) | 19,006,443,281 (19,006,443,281) | 59,542,636,512 (59,542,636,512) | 60,256,018,986 (53,610,587,137) |
| Estimated taxable profit | • | • | 0 | 6,645,431,849 |
| Estimated current CIT | • | • | • | 1,661,357,962 |
| CIT payable at beginning of year Provisional CIT on cash collection | | | 298,859,110 (609,973,842) | 60,929,347,057 (1,103,112,994) |
| CIT paid during the year | | • | (1,930,155,994) | (61,188,732,915) |
| CIT (receivable) payable at end of year | | H | (2,241,270,726) | 298,859,110 |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

26. CORPORATE INCOME TAX (continued)

26.3 Deferred tax

The following are the deferred tax assets recognised by the Company, and the movements thereon, during the current and previous years.

| | | | | VND |
|--|-----------------------------|------------------------------|-----------------------------|------------------------------|
| _ | Separate ba | alance sheet | Separate inco | me statement |
| | Ending balance | Beginning balance | Current year | Previous year |
| Severance allowance Interest income | 263,940,215 (25,440,362) | 356,012,699 (258,669,177) | (92,072,484) 233,228,815 | (122,691,520) 147,448,065 |
| Deferred tax assets | 238,499,853 | 97,343,522 | | |
| Net deferred tax income | | = | 141,156,331 | 24,756,545 |

26.4 Unrecognised deferred tax for tax losses carried forward

The Company is entitled to carry each individual tax loss forward to offset against taxable profits arising within five years subsequent to the year in which the loss was incurred. At the balance sheet date, the Company had accumulated tax losses of VND 27,355,287,900 (31 December 2013: VND 86,897,924,412) available for offset against future taxable profits. with details are as follows:

| Originating year | Can be utilized up to | Tax loss amount | Utilised up to 31 December 2014 | Forfeited | VND Unutilised up to 31 December 2014 |
|---------------------|-----------------------------|--------------------|---------------------------------------|-----------|--|
| 2012 | 2017 | 140,508,511,549 | (113,153,223,649) | | 27,355,287,900 |
| TOTAL | | 140,508,511,549 | (113,153,223,649) | | 27,355,287,900 |

Estimated tax losses as per the Company's CIT declaration have not been audited by the local tax authorities as of the date of these separate financial statements.

No deferred income tax asset was recognised in respect of the accumulated tax losses of VND 27,355,287,900 because future taxable profit cannot be ascertained to utilise these tax losses at this stage.

27. COMMITMENTS

Capital commitments

As at 31 December 2014, the Company has a commitment of VND 791,711,152 (31 December 2013: VND 882,620,243) principally related to the development of infrastructure of Le Minh Xuan Industrial Park.

Lease commitments

The Company has entered into several operating lease agreements in respect of the lease of land and factory building. The terms of the agreements are generally between 1 and 50 years. The future minimum lease income of the Company under such non-cancellable operating leases are as follows:

| | 4 | VND |
|-------------------|----------------|-------------------|
| | Ending balance | Beginning balance |
| Less than 1 year | 6,496,663,188 | 4,339,772,689 |
| From 1-5 years | 15,614,616,757 | 12,478,992,050 |
| More than 5 years | 2,475,646,996 | 3,135,221,722 |
| TOTAL | 24,586,926,941 | 19,953,986,461 |

28. TRANSACTIONS WITH RELATED PARTIES

Significant transaction with related parties during the year was as follows:

| • | • | · , | |
|--|-----------------------------|--|---|
| | | | VND |
| Related party | Relationship | Nature of transaction | Amount |
| Espace Big C An Lac | Associate | Dividend received | 7,603,000,000 |
| BCCI Development Investment Company Limited | Subsidiary | Capital contribution Paid on behalf Purchase of services Rendering of service Management fee Advance | 10,000,000,000 467,926,836 514,517,648 143,770,000 58,072,417 23,870,748 |
| BCI Corporation Ms Truong My Linh | Subsidiary Related party | Payment on behalf Sale of residential land properties | 49,200,000,000 13,999,090,910 |
| Amounts due to and due from re | elated parties at | the balance sheet date w | ere as follows: |
| Related parties | Relationship | Nature of transaction | VND Receivable (Payable) |
| Trade receivables | | | |
| BCCI Development Investment Company Limited | Subsidiary | Rendering of service | 150,958,500 |
| Ms Truong My Linh | Related party | Sale of residential land properties | 4,792,000,000 |
| | | | 4,942,958,500 |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

28. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties at the balance sheet date were as follows:

| Related parties | Relationship | Nature of transaction | VND Receivable (Payable) |
|--|-----------------|-----------------------|--------------------------------|
| Advance to supplier | | | |
| BCCI Development Investment Company Limited | Subsidiary | Purchase of services | 23,870,748 |
| Trade payable | 4 | | |
| BCCI Development Investment Company Limited | Subsidiary | Purchase of services | (1,832,997,566) |
| Other payable | | | |
| BCI Corporation | Subsidiary | Payment on behalf | (49,200,000,000) |
| Transactions with other related | parties | | |
| Remuneration to members of the | Board of Direct | ors and Management | |
| | | | VND |
| | | Current year | Previous year |
| Salaries and bonus | | 10,356,057,784 | 7,028,449,079 |

29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's principal financial liabilities are loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance the acquisition and development of the Company's property portfolio. The Company has trade and other receivables, and cash and short-term deposits that arise directly from its operations. The Company does not hold or issue any derivative financial instruments.

The Company is exposed to market risk, real estate risk, credit risk and liquidity risk.

Management reviews and agrees policies for managing each of these risks which are summarized below.

Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk. Financial instruments affected by market risk include loans and borrowings and deposits.

The sensitivity analyses in the following sections relate to the position as at 31 December 2014 and 31 December 2013.

The sensitivity analyses have been prepared on the basis that the amount of net debt, the ratio of fixed to floating interest rates of the debt are all constant.

29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Market risk (continued)

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to market risk for changes in interest rate relates primarily to the Company's long-term debt obligations with floating interest rates.

The Company manages interest rate risk by looking at the competitive structure of the market to obtain rates which are favorable for its purposes within its risk management limits.

Interest rate sensitivity

The following table demonstrates the sensitivity to a reasonably possible change in interest rates on that portion of loans and borrowings.

With all other variables held constant, the cost for development of property projects and profit before tax of the Company are mainly affected through the impact on floating rate borrowings because the Company obtained these loans to finance for the development of projects. The impact is disclosed as follows:

| | Increase/decrease in basis points | Effect on real estate properties in progress on the separate balance sheet | Effect on profit before tax |
|---------------|--------------------------------------|---|-----------------------------|
| | | | VND |
| Current year | | | |
| VND | +300 | 8,343,539,320 | (1,673,452,252) |
| VND | -300 | (8,343,539,320) | 1,673,452,252 |
| Previous year | | | |
| VND | +300 | 4,991,408,095 | (7,868,177,426) |
| VND | -300 | (4,991,408,095) | 7,868,177,426 |

Real estate risk

The Company has identified the following risks associated with the real estate portfolio: (i) the cost of the development schemes may increase if there are delays in the planning process; (ii) the exposure of the fair values of the portfolio to market and occupier fundamentals.

Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financing activities (primarily for deposit with banks).

Credit risks related to receivables resulting from the sale of property inventory

Customer credit risk is managed by requiring customers to pay advances before transfer of ownership, therefore, substantially eliminating the Company's credit risk in this respect.

29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Credit risk (continued)

Bank deposits

The Company's bank balances are mainly maintained with well-known banks in Vietnam. Credit risk from balances with banks is managed by the Company's management in accordance with the Company's policy.

The Company's maximum exposure to credit risk for the components of the separate balance sheet at each reporting dates are the carrying amounts as illustrated in Note 4. The Company evaluates the concentration of credit risk in respect to bank deposit as low.

Liquidity risk

The liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligation due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of maturities of financial assets and liabilities.

The Company monitors its liquidity risk by maintain a level of cash and cash equivalents and bank loans deemed adequate by management to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual discounted payments:

| | | VND |
|------------------|---|---|
| Less than 1 year | From 1 to 5 years | Total |
| | | |
| 107,009,112,858 | 336,511,634,050 | 443,520,746,908 |
| 69,793,603,596 | - | 69,793,603,596 |
| | | |
| 378,671,220,612 | _ | 378,671,220,612 |
| 555,473,937,066 | 336,511,634,050 | 891,985,571,116 |
| | | |
| 332,215,172,037 | 182,773,915,000 | 514,989,087,037 |
| 75,154,916,839 | · · · · · - | 75,154,916,839 |
| 321 309 823 294 | _ | 321,309,823,294 |
| | | |
| 728,679,912,170 | 182,773,915,000 | 911,453,827,170 |
| | 107,009,112,858 69,793,603,596 378,671,220,612 555,473,937,066 332,215,172,037 75,154,916,839 321,309,823,294 | 107,009,112,858 69,793,603,596 - 378,671,220,612 - 555,473,937,066 336,511,634,050 332,215,172,037 75,154,916,839 - 321,309,823,294 - |

The Company assessed the concentration of risk with respect to refinancing its debt and concluded it to be low. Access to sources of funding is sufficiently available and debt maturing within 12 months can be rolled over with existing lenders.

Collateral

The Company has pledged its land use right of projects in order to fulfil the collateral requirements for the long-term loans obtained from banks (*Note 19*). The bank has an obligation to return the land use right to the Company. There are no other significant terms and conditions associated with the use of collateral.

The Company did not hold collateral at 31 December 2014 and 31 December 2013.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

30. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Set out below is a comparison by class of the carrying amounts and fair value of the Company's financial instruments that are carried in the separate financial statements.

| | | | | | | AND |
|---|--|------------------------------------|--|------------------------------------|--|---|
| | | Carrying | Carrying amount | | Fair | Fair value |
| | Ending balance | balance | Beginning balance | r balance | Ending balance | Beginning balance |
| | Cost | Provision | Cost | Provision | | , |
| Financial assets Long-term investments Short term deposit | 3,135,455,455 | (1,015,325,455) | 4,025,535,894 58,600,000,000 | (1,992,615,894) | 2,120,130,000 | 2,032,920,000 58,600,000,000 |
| parties Trade receivables Other receivables Cash and cash equivalents | 4,942,958,500 210,754,667,903 30,779,730,466 82,201,886,893 | (1,567,166,970) (7,786,000,000) | 220,092,768,526 32,345,830,100 173,675,445,273 | (3,765,554,890) (8,882,847,000) | 4,942,958,500 209,187,500,933 22,993,730,466 82,201,886,893 | - 216,327,213,636 23,462,983,100 173,675,445,273 |
| TOTAL | 331,814,699,217 | (10,368,492,425) | 488,739,579,793 | (14,641,017,784) | 321,446,206,792 | 474,098,562,009 |
| | | | Carrying amount | amount | Fair value | VND |
| | | | Ending balance | Ending balance Beginning balance | Ending balance | Beginning balance |
| Financial liabilities Loans and borrowings Payable to related parties | | | 443,520,746,908 1,832,997,566 | 514,989,087,037 | 443,520,746,908 1,832,997,566 | 514,989,087,037 |
| Trade payables Other payables and accrued expenses | sesuedxe | | 67,960,606,030 378,671,220,612 | 75,154,916,839 321,309,823,294 | 67,960,606,030 378,671,220,612 | 75,154,916,839 321,309,823,294 |
| TOTAL | | | 891,985,571,116 | 911,453,827,170 | 891,985,571,116 | 911,453,827,170 |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2014

30. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following method and assumption were used to estimate the fair values:

- Cash and short-term deposits, trade receivables, trade payables and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- The fair values of borrowings is estimated by discounting future cash flows using rates currently available for debt or similar terms and remaining maturities. As at 31 December 2014, the carrying amounts of such borrowings, are not materially different from their calculated fair values.

31. EVENTS AFTER THE BALANCE SHEET DATE

There has not been any other matter or circumstance that has arisen since the balance date that has affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in subsequent periods.

Nguyen Kim Phung Preparer Nguyen Duong An Chief Accountant

BINH CHANH & Northern Thuy Nhan

CÔNG TY CỔ PHẨN ĐẦU TƯ XÂY DỰNG

11 March 2015

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